



SCOTTSDALE GOLF GROUP

4300 E WILLOW ST., WILLOW

LEADERSHIP || Max Briggs, managing partner

WEBSITE || www.sgdgolfgroup.com
WHAT THEY DO || Scottsdale Golf Group consistently delivers the ultimate in branded golf experiences for corporate clients and discerning golf customers — experiences that are on par with those enjoyed by professional golfers.
HOW THEY LEAD || Scottsdale Golf Group is one of the top teaching facilities within the finest equipment using budget equipment. Under the guidance of golf industry expert Walter Fitch, Scottsdale Golf Group has grown from the well-regarded leader in golf instruction to become a master of club operations, management, and consumer marketing services.

SPEEDIE & ASSOCIATES, INC.

1230 E. WOOD ST., PHOENIX

LEADERSHIP || Gregg A. Coates, CEO; Ben F. Coates, CEO

WEBSITE || www.speedie.com
WHAT THEY DO || Speedie & Associates is a consulting engineering firm that specializes in geotechnical, environmental and construction materials testing and special structural inspection services.
HOW THEY LEAD || From its inception 27 years ago, Speedie & Associates has embraced and maintained a philosophy of providing a superior level of customer service to every one of its clients. The firm believes that listening to its clients, hearing the essence of what they're saying, and fully understanding their expectations are the most important first steps in providing a superior service experience.

STORE CAPITAL

8501 E PRINCESS DR., SCOTTSDALE

LEADERSHIP || Morton H. Fleischer, chairman; Christopher H. Volk, president and CEO; Catherine Long, CFO

WEBSITE || storecapital.com
WHAT THEY DO || STORE Capital (the name stands for Single Tenant Operational Real Estate) is a leading provider of real estate lease capital for real estate intensive middle-market companies.
HOW THEY LEAD || STORE acquires customers' commercial real estate they use to generate their profits and lease it back to them in a sale/leaseback transaction. A real estate lease is not just a debt financing substitute for customers, but it's both a debt and equity substitute, while also offering reduced monthly payments. This makes them less bank-dependent and more entrepreneurial, creating more efficient capitalization.